



TAG Tegernsee Immobilienund Beteiligungs-Aktiengesellschaft

Profile



- A German public S-DAX-listed real estate company in existence for 125 years
- Focus on the German real estate market and urban centres
- 6,000 own units, 1,250 units under construction or in the planning phase, 7,200 units under external management
- Strong equity base as foundation for growth
- Expansion through the acquisition of property companies, property portfolios and joint ventures with national and international partners
- Buy & build & hold strategy permits active value growth by creating additional rental and utilisation space as well as ensuring higher rental income via portfolio enhancement activities

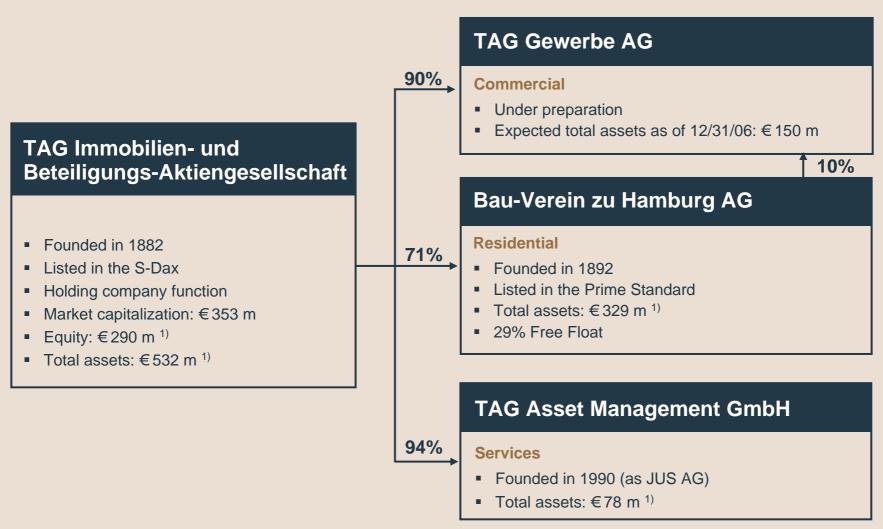






Group structure





1) as of 09/30/06

Management



Management Board

Andreas Ibel, CEO

- TAG Tegernsee Immobilien- und Beteiligungs-AG, management board (since 2006)
- Bau-Verein zu Hamburg AG, management board (since 2001)
- RSE AG, member of the management board responsible for real estate business until 12/2000
- Toys'R'Us, Head of European real estate business until 1998

Erhard Flint

- Bau-Verein zu Hamburg AG, management board (since 2001)
- RSE AG, technical manager of real estate business until 12/2000
- Hochbau-Aktiengesellschaft, Manager in architecture office

Supervisory Board

Dr. Lutz R. Ristow, Chairman of the Supervisory Board (since 2007)

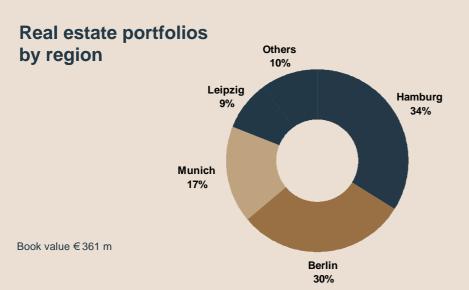
Prof. Dr. Ronald Frohne (since 2001)

Rolf Hauschildt (since 2001)

Dr. Wolfgang Schnell (since 2004)

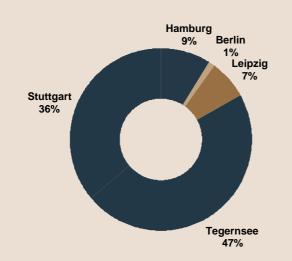
Locations / portfolios





Undeveloped real estate by region

Book value € 27 m

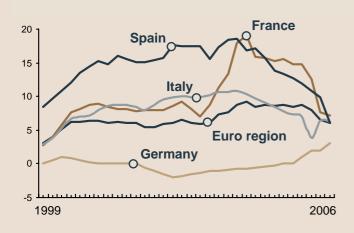




- Head Office and portfolio
- Subsidiaries and portfolio
- Portfolio

The real estate market





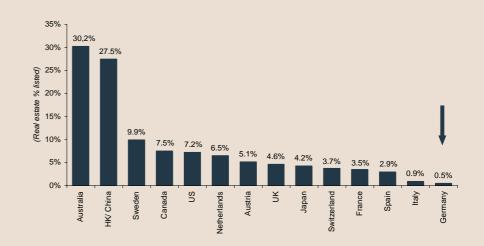
Real estate prices

Year-on-year change (%)

Source: Handelsblatt 231/06

Listed real estate companies - share of national market capitalisation

Source: EPRA Deutsche Bank



Group financials (IFRS)

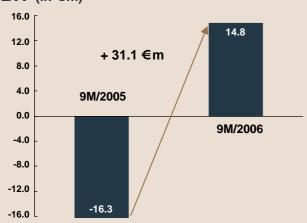


Consolidated income statement

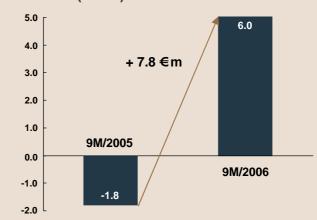
Sales (in €m)



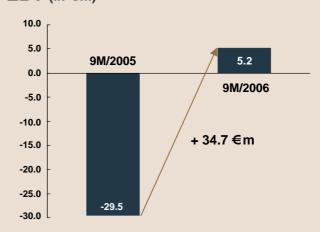
EBIT (in €m)



EBITDA (in €m)



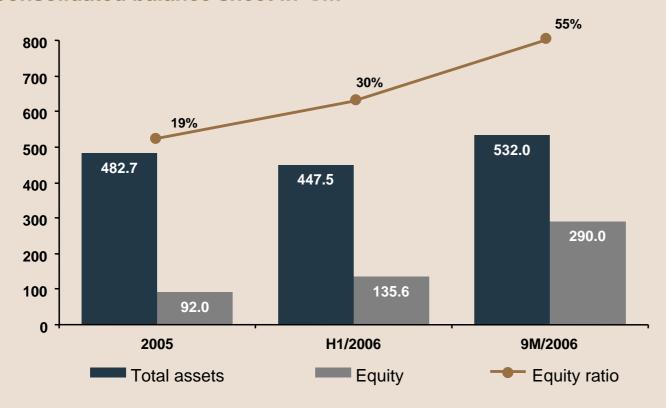
EBT (in €m)



Group financials (IFRS)



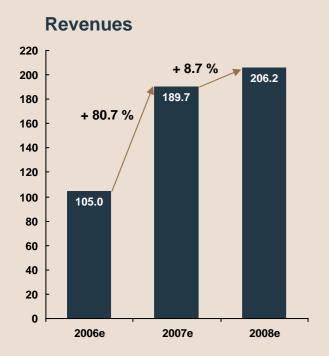
Consolidated balance sheet in €m

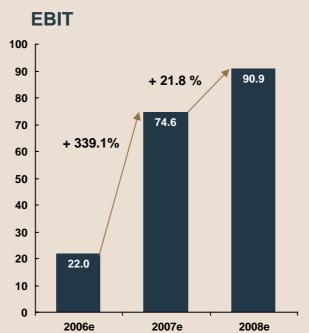


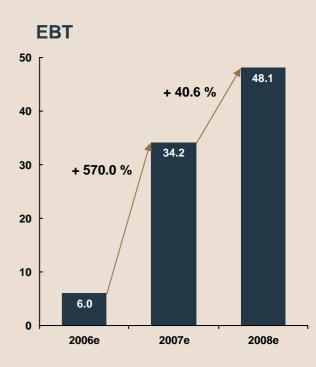
Group financials (IFRS)



Budget in €m¹)







¹⁾ as of November 2006

Stock market data



Stock price € 10.85 (01/30/07)

Shares outstanding 32.6 m

Market capitalisation €353 m

Free float* 94%

12 month high/low € 11.00 / € 7.96

Trading volume per day € 507,229 / 54,995 shares

(average in 12/06)

Stock market segment S-Dax

Designated Sponsors Viscardi Securities,

Close Brothers Seydler

Research Nord/LB,

Viscardi Securities, HSH Nordbank,

SES Research.

DT & Partner and others

Shareholder structure 1)



^{* (}Deutsche Börse definition including institutional investors)

Performance of the stock

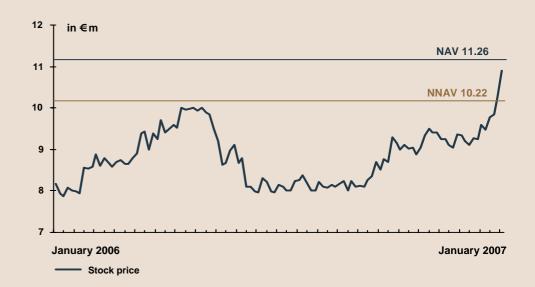


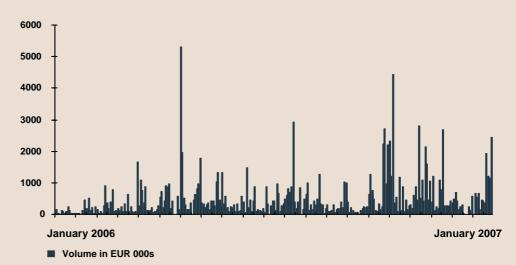
Positive performance:

- Convincing corporate performance
- Strong interest on the part of international investors
- Investor confidence in the company's future prospects
- Positive performance in the German real estate market

Rising trading volumes due to:

- Strong investor interest as a result of successful equity issues in 2005/2006
- Intensive IR activities (road shows in Germany, UK and US and others)
- Extensions to investor base (particularly institutional investors)
- Significant increase in free float
- Active market making





Strategy

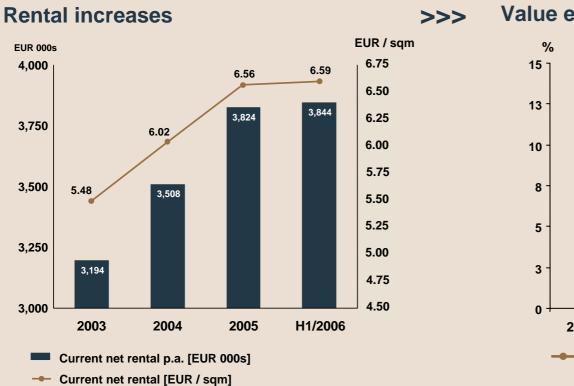


Buy	Build	Hold	Service
 Major German cities offering favourable long-terms prospects Good residential locations Attractive rental yields with high cash flows Focus on small to mid-size real estate portfolios Detailed due diligence reviews by expert staff 	 Modernisation and repairs Creation of extra space by extensions and additional storeys Extensions and new constructions Improvements to surroundings Active value creation by means of portfolio enhancement activities 	 Long-term portfolio Tapping potential for raising rentals Optimising operating costs 	 Real estate services for the Group and for third parties - Property management - Due Diligence - Project management - Construction management - Controlling - Book keeping

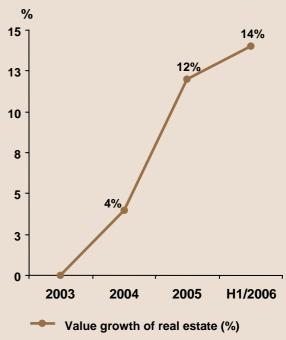
Rental increases - a successful model



Investment properties in Hamburg and Munich



Value enhancement



Extra space - a successful model



Project	Portfolio Acqui- sitions sqm	Additional storeys sqm	New construc- tion sqm	Post- develop- ment portfolio sqm	Additional space %	
Zehlendorf II 14165 Berlin	26,641	9,524	2,790	38,955	46%	
Lenbach-Siedlung 85521 Ottobrunn near Munich	55,348	10,569	12,959	78,876	43%	
Mühlenstraße 14167 Berlin	6,242	290	-	6,532	5%	
Hummelsbütteler Kirchenweg 22335 Hamburg	1,294	222	550	2,066	60%	

New acquisitions





Tübinger Straße Commercial/ 80686 Munich (consideration consolidation potential)

Office, production, warehouse
Floor area (sqm) 19,879
Gross rental income EUR 000s 1,379
Rent EUR/sqm 5.78



Osswaldstraße Medical practices/ 82319 Starnberg

Units (residential & commercial) 19
Floor area (sqm) 5,487
Gross rental income EUR 000s 1,021
Rent EUR/sqm 15.50



Pegasus Business Center Office complex / 85716 Unterschleißheim

Units (residential & commercial) 1
Floor area (sqm) 21,469
Gross rental income EUR 000s 1,954
Rental EUR/sqm 7.58



Werther Carré Wuppertal

Units (commercial) 1
Floor area (sqm) 9,394
Gross rental income EUR 000s 1,176
Rental EUR/sqm 10.43

Commercial portfolio

Munich I and II, Rhine / Ruhr I:

Date of acquisition:July / December 2006

Transaction volume: €182 m

Number of properties: 19

Net initial yields:

Munich I: 7.1%

Munich II: 7.0%

Rhine/ Ruhr I: 7.0%

New acquisitions





Düsseldorf



Berlin



Leipzig

Residential portfolio

Düsseldorf I, Berlin I and Leipzig I

- Date of acquisition:October / November / December 2006
- Transaction volume: €55 m
- 1,350 units
- Planned investment € 10 m
- Yield after development:

Düsseldorf I: 8.6%

Berlin I: 7.2%

Leipzig I: 8.2%

New acquisitions







New constructions

Alte Wöhr, Hamburg

Joint venture project (50%)

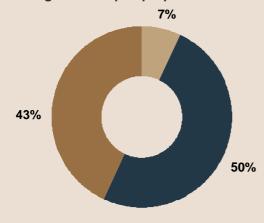
- Date of acquisition:December 2006
- Transaction volume: €31 m
- 750 units
- Residential area 84,000 sqm
- Planned investment € 138 m
- ROI: 24.4%

Investments



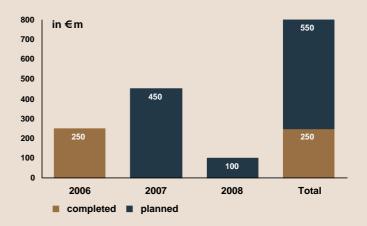
Type of investments already completed

excluding undeveloped properties

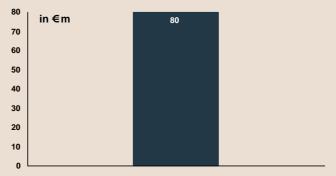


- Medical Center
- Residential
- Commercial

Investments 2006 - 2008



Additional investments for acquisitions already completed



Portfolio development / construction business

planned 2007-2009

Acquisition process



- Four-stage acquisition process for swift identification of attractive potential assets
- Main aspects of the due diligence activities (e.g. commercial / technical due diligence review)
 are covered by internal resources, thus helping to reduce transaction costs
- Standardised process based on internal rules and policies

Quick check DecisionContact by TAG or branch

Initial offer

 Strategy and financial analysis defined Phase 1
Due diligence
Indicative offer

- Medium intensity
- Internal capacity only
- Strategy reviewed

Phase 2
Due diligence
Binding offer

- Detailed due diligence review
- External capacities utilised if necessary
- Financing

Final negotiations Closing

- Negotiations on contract and purchase price
- Preparation for integration in the TAG Group

G-REIT 2007



- Draft bill released on November 2, 2006
- Legislation for G-REIT expected in the first half of 2007
- TAG's structure permits short-term conversion of its commercial portfolio into a G-REIT
- If the legislation is extended to include residential property, the listed Bau-Verein zu Hamburg AG can also be turned into an REIT immediately
- Non-REIT activities to be covered by TAG Asset Management GmbH
- Reclassification of group assets from current assets into fixed assets (positive valuation effects expected)
- IFRS accounting since January 1, 2003

G-REIT 2007





REITs already introduced

REITs being planned

Source: EPRA Deutsche Bank

	Netherlands	Italy	Belgium	France	UK	Germany
Introduction of REITs	1969	1994	1995	2003	2007	2007 ¹)
Market capitalization ²⁾	16.2	2.5	2.7	16.1	63.1	4.8
Number of REITs	8	4	5	9	n/a	n/a

¹⁾ Draft bill submitted

²⁾ Data based on EPRA indices as of 29. September 2006 (REITs and non-REITs)

Outlook



- Total assets to grow to € 1.3 bn
- EBT 2006 € 6.0 m (planned)
- Acquisitions in 2006 2008 of €800 m to be financed with existing equity
- Joint venture with national and international partners
- Extensions to service business
- Net asset value (NAV) updated on 31 December 2006 to be published with 2006 figures







Financial calendar



Annual Report 2006

Interim Report - 1st quarter of 2007

124th shareholder meeting

Interim Report - 2nd quarter of 2007

Interim Report - 3rd quarter of 2007

EPRA Annual Conference

EXPO REAL

IIA Annual Conference

End of April 2007

Mid May 2007

15 June 2007, Hamburg

End of August 2007

Mid November 2007

6-7 September 2007, Athens

8-10 October 2007, Munich

25-26 October 2007, Frankfurt







Contacts



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